



✈ PUBLIC CALL FOR EXPRESSION OF INTEREST – OPEN YOUR CATERING FACILITY AT THE BUSIEST PLACE IN B&H – THE AIRPORT SARAJEVO

Prime location. Thousands of passengers daily. Golden opportunity.

Sarajevo International Airport, as the busiest airport in Bosnia and Herzegovina, fosters new business partnerships in the field of catering services! We expect **2 million of passengers** in 2025 with a continuation of destination network expansion and cooperation with worldwide air carriers – and you could become a part of that story.

📍 **Location:** Second floor of the Terminal building

📐 **Total surface area:** 660,60 m²

📋 **Purpose:** Restaurant, café, kitchen and the ancillary premises

📅 **Application deadline:** 25 August 2025, until 12:00 PM

🎯 WHY OPEN THE CATERING FACILITY AT THE AIRPORT SARAJEVO?

- ✓ Thousands of passengers and visitors daily
- ✓ Approximately 1.300 of employees are there every day
- ✓ Approximately 9.000 of passengers pass through the Terminal building daily
- ✓ We offer an attractive space area ready for a modern catering concept
- ✓ Option to collaborate with delivery platforms (Glovo, Korpa.ba and other)

✦ WHAT IS A SUBJECT OF THE CALL?

A lease of the entire catering premises, the surface area of 660,60 m², which includes:

Premises	Surface area (m ²)
Restaurant	336,70
Café	105,50
Kitchen	129,90
Ancillary premises	88,50
TOTAL	660,60



✦ **Note:** The premises are leased **exclusively as a whole** – partial offers shall not be taken into consideration.

This public call is for the expression of interest only and it does not create any obligation either for the applicants or for PC Sarajevo International Airport LLC Sarajevo.

💰 BASIC REQUIREMENTS FOR THE LEASE

- Minimal monthly lease: **18.819,75 BAM** (VAT excluded)
 - Overhead expenses included
 - The lease in accordance with the applicable Complementary Services Pricelist
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👤 WHO ARE WE LOOKING FOR?

A reliable partner with a vision and experience in the catering business that may respond to the needs of different categories of our service users.

✓ Criteria:

- At least **2 years of experience** in the catering business
 - Business activities in accordance with the **HACCP standards**
 - Versatile and high-quality offer
 - Capability to prepare **daily meals for staff**, with discounts and commercial benefits
 - Candidates with internationally recognized franchises **shall have an advantage** over the others
 - Cooperation with delivery services
 - Financial instruments (bank guarantee or a deposit in the amount of the lease for two months)
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📄 NECESSARY DOCUMENTATION FOR APPLICATION

1. Letter of Intent / Expression of Interest
 2. Business concept (tender description, target groups, franchise if there is one)
 3. Proof of registration for catering services
 - **If it is a franchise model:** an application of the company in a process of registration is to be accepted, with a statement of the franchisor which guarantees the tender guarantee and a plan of cooperation
 4. Proof of relevant experience in the catering business, 2 years minimum
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J.P. MEĐUNARODNI AERODROM "SARAJEVO" D.O.O.


HOW TO APPLY AND DEADLINE FOR APPLICATION

 Deadline for submission of tenders: **25 August 2025**, until 12:00 PM

 Tenders are sent via mail to the following address:


PC Sarajevo International Airport LLC // Međunarodni aerodrom Sarajevo d.o.o.
36, Kurt Schork Street
71210 Ilidža, Bosnia and Herzegovina

ADDITIONAL INFORMATION

 Contact persons:

Emina Šehović, Head of Complementary Services

Adnan Ademović, Complementary Services Associate

 e-mail addresses: **emina.sehovic@sarajevo-airport.ba**, **aademovic@sarajevo-airport.ba**

BE A PART OF OUR STORY

Use the opportunity to open your restaurant and a café at the prestigious location in the capital of B&H.

Create a catering offer with us that reflects a spirit of contemporary Sarajevo – connected with the world and ready for giant leaps.